

Telemarketing Executive - Basic 20/30K - Realistic OTE £60K with UNCAPPED COMMISSION

This is a rare opportunity to join an award winning organisation. Due to our continued growth and expansion, we are looking for Telemarketing Executives to join our successful Telemarketing Team here at Future Tel.

The Role:

Based in Romsey your role will involve:

- Outbound calling to potential customers in existing and new markets
- Speaking to decision makers and booking appointments for the field sales team
- Identify and create potential business opportunities
- Cold Calling from our database
- Creating a pipeline of potential leads that result in an appointment for Sales Teams.

You will have excellent communication skills and have experience in speaking with senior management through to business owners to explain the huge benefits and cost savings associated with our unique telecommunication solutions.

With offices in Hampshire and Scotland, Future Tel design, install and maintain business telecommunication solutions for our customers throughout the UK.

Benefits:

- 24 days holiday and Bank holidays off
- Early finishes on Friday
- Team incentives
- Individual incentives
- Staff nights out and team bonding days

Who are we looking for?

We are looking for motivated and hungry Sales professionals with previous lead generation experience and a track record in a telephone based sales role as an advantage. If you have thirst for learning and are dedicated to furthering your sales career then this is an opportunity not to be missed!

Ideally you will be:

- **Target Driven with a hunger to succeed & make money.**
- **Outgoing with a fun character.**
- **Love working in a team environment.**
- **Dedicated.**
- **Great Team Member.**

In return we offer a competitive salary of £20,000-£30,000 OTE of £60,000 – with uncapped bonus and career progression opportunities as the business grows.

This is a genuinely outstanding role with an organisation committed to creating and developing an excellent work environment whilst also offering a competitive salary with un-capped commission opportunities